



ALPHA MEDICAL
Reshaping Dental Industry

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ALPHAMEDICALE.COM



INNOVATIVE DENTAL PRACTICE.





A Message from the team

WELCOME

"A great company can bring comfort and energises us, but with Alpha Medical the performance is just beyond us being just productive, our efforts as a team is utilised to evolve all means for us to grow with the company. Our products, and service development along the years have been a choice expressing who we are; with the right structure and Alpha Medical leadership we are inspired to do and bring the best in us."

- Alpha Medical -

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Sometimes, leafing through our old documents and contracts, draw quite a big smile on my face, I can not be more proud of Alpha Medical team, along the years of hard work and devotion as it paid off today, grateful that my father Dr. Fadi Saba who offered me this opportunity is amongst us to mark his success."

If you are reading through out our story, I would like to welcome you through our journey. Alpha Medical was born in 2004, established in Kuwait by Dr. Fadi Saba leading the company into premium dental products, forming great partnership along the years working with leaders in the dental industry from Straumann Group, Medentika, Dental Wings, DeltaMed, Philips Zoom, Vita, Geistlich, Jota, Medesy, Bis-co, Inisba to Clear Correct; providing quality dental Products, treatments and solutions.

The diversification in the medical dental field had allowed us to provide more solutions to dental practitioners from Implantology, professional whitening, Bio Materials, Dental Anaesthesia, Instruments & materials, in addition to dental /lab Equipments promising to support our local surgical specialists, clinics, laboratories, and patients to supply with consistent reliability choice of products and total solutions.

As a Dentist and a Business Owner, our vision is develop ourselves and to adapt into today's market change, and be your reliable quality provider, where some measures are taken by major groups with scientific research extending the overall reach helping more clinics and hospitals to deliver effectively their high-tech practice.

Time is worth everything, specially the elderly, we are keen on providing them with durable solutions for their case. Moreover the young generation are patients who wants their treatments straight away; we have confidence in delivering and accelerating our planning process across all segments saving on budgets and time.

Our confidence is based on trust, integrity, and transparency and it is essential to build durable relationship with our clientele.

People are the drive force, and they are the great-est asset, they are the key to high performance and productivity marking a sustainable success. Our team thrive to embrace change, fostering diversity, driven to progress their development across all functions.

This is our culture, creating opportunities for a better learning curve.

- Dr. George Saba -

Exceptional Journey

**WITH DR.
GEORGE
SABA**



Our Vision is to develop ourselves and to adapt into today's market change and challenges thriving to be work with some of the most conspicuous measures which are taken by organisations and scientific research extending their overall reach helping more clinics and hospitals to deliver effectively their high-tech practice. We will continuously observe market needs providing top dental intelligence solutions to both dental specialists and patients. A better oral health will reflect positively on aspects of patients lives making a difference in our community.

COMPASSION

We value our team, they have been the core pillar of Alpha Medicals' success, & our goal is to always learn from our performances. The team is the greatest asset, evolving customer experience.

CONFIDENCE

It's a cycle, confidence is an important aspect of us being compassionate, with solutions we offer, & through the growth of our team making them better leaders.

CONSISTENT

Establishing trust is essential, working with various segments allowed us to achieve better customer satisfaction & understanding. It's all about how we plan and how we make it happen.

CREDIBILITY

This is our bedrock, from myself as a business owner, to the team, & to our customer relationship. We can simply say knowledge is identified, and successfully delivered.

Company Pillars

VISION & VALUES



We work with the very best

OUR PARTNERS



MENA Markets Overview

The Size of the dental consumable market in the Middle East & North Africa was worth USD 1.45 billion for 202 and is poised to reach USD 1.62 billion by the end of 2026 at a CGAR of 2.21% during the forecast period.

The research report on MEA dental consumable market which has been segmented and sub segmented into the following categories, from Dental Burs, Whitening materials, dental anesthetics, dental biomaterials, dental syringes, dental prosthetics, and endodontics.

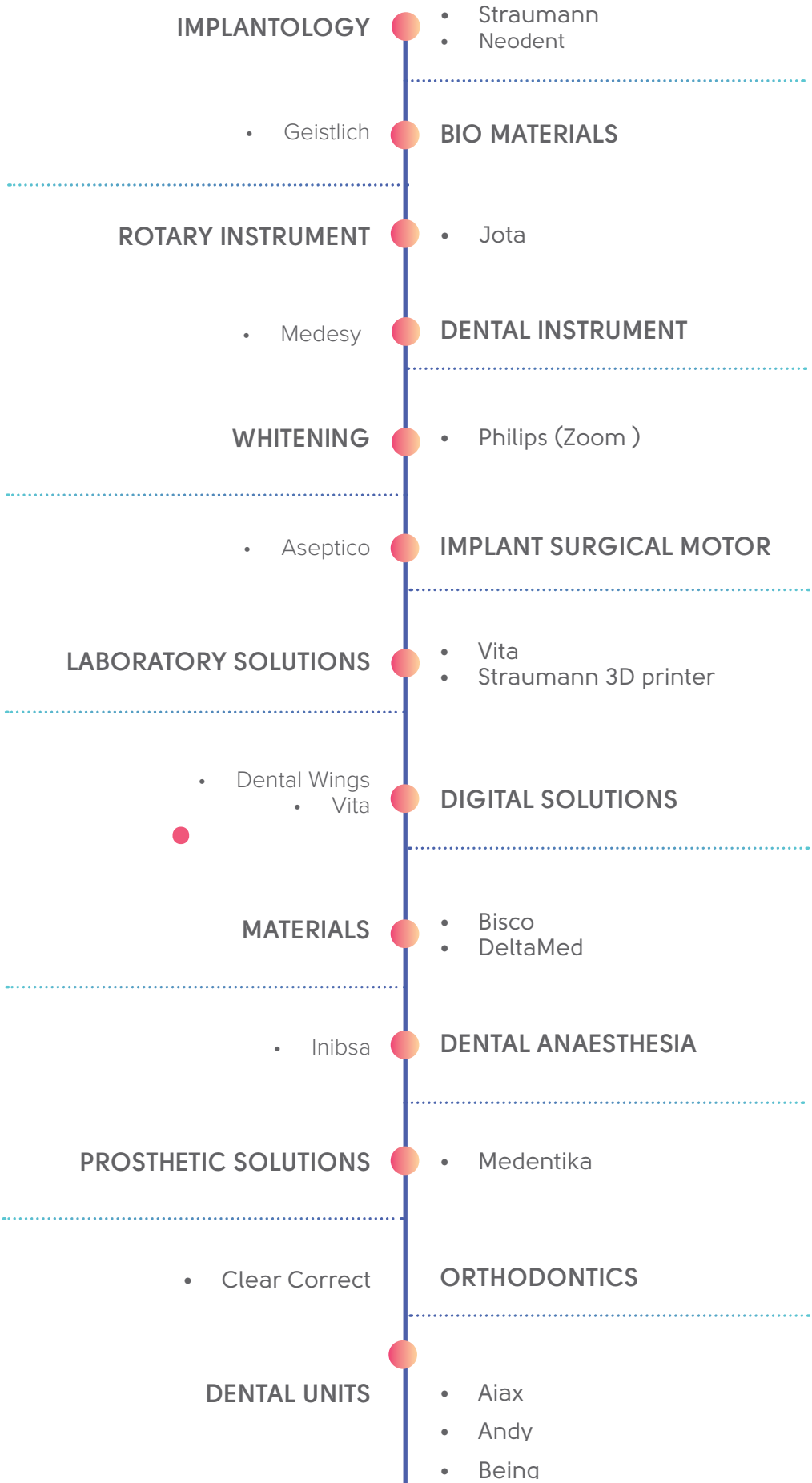
However, there is still lack of awareness among the people regarding the available technologies in the market. We hope in the future to take the time to embrace the strength of advanced dental solutions amongst our segments.

Source: Market Data Forecast.

We are highly proud to be working with our partners, being credible to supply the market with the right dental solutions. Our goal is to keep our lines consistence working with durable long term solutions for the convenience and health satisfaction of patients.

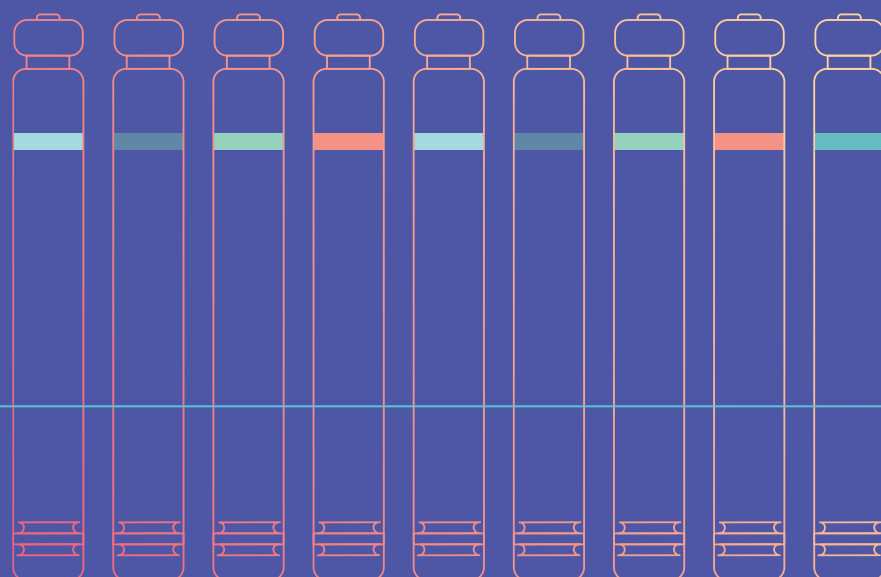
Product Overview

GENERAL COSMETIC SURGICAL.



New Partnership

DENTAL ANAESTHESIA



Inibsa Dental is a leading company in the dental market and is part of the Inibsa Group. It was set up as a business unit at Laboratories Inibsa, which was founded in 1948, and spun off as an Inibsa Group company in 2013. This restructuring and conversion into a company enabled us to enhance our customer care and service for the dental market.

Currently, Inibsa Dental is focusing on four main areas; pain management, infection control, surgery and restoration. At an international level, Inibsa Dental sells its own range of dental aesthetics.

Our commitment to quality and service is anchored in compliance with the highest quality standards and European regulations for our products.

The company's team is fully engaged in delivering the finest products for the dental market to accomplish one of our greatest missions: our customers' success.

For more information about inibsa dental, contact us via info@alphamedicale.com

ajax

AJ261080P IMPLANT DENTAL UNIT.

RECORD, SHARE & LIVE STREAM WITH THE MOST POWERFUL IMPLANT DENTAL UNIT.

New Partnership

DENTAL UNITS



ORION 1080P RECORDING SYSTEM

- Support remote consultation, Medical case teaching, surgery live streaming.
- Family observation, avoid doctor -patient disputes.
- Full range shadowless lighting, all round high definition shooting.



MORE USER FRIENDLY DESIGN

- Touch screen operation page, concise & clear.
- Gargle with warm.



MORE USER FRIENDLY DESIGN

- Important leather combined with cotton.



KEEPING
YOU WELL.



Efficient, flexible, practice.

OUR PROCESS

CONTACT SALES
PERSONNEL

01

Contact our Sales Personnel, & inquire your product through our product prescription brochure. For direct patients order delivery & pick-up are optional.

CHECK PRODUCT
AVAILABILITY

02

Our team will assist you & get in touch to confirm your order & product availability. If products are out of stock we will propose an alternative solution until product arrival.

READY FOR
DELIVERY

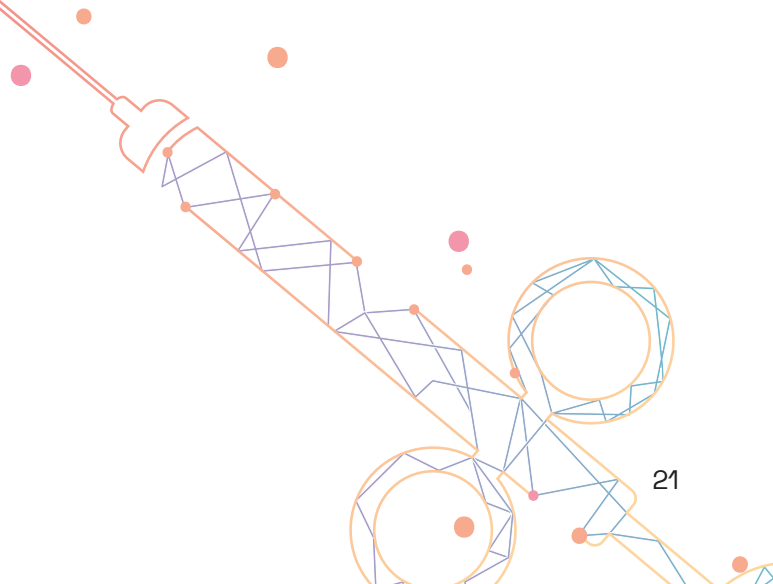
03

Once your order is ready, our drivers will deliver it to your clinic/hospital. For direct patients it is optional to visit our Head Office or Delivery Service.

CUSTOMER
SERVICE

04

We are happy to assist you through our customer relationship management, and answer all your questions regarding past & future requests.





—
**TRUSTED
SOLUTIONS.**

Background: The perception of facial aesthetics has been the subject of debate since ancient times and it is not considered to be absolute or fixed, rather relative.

The dynamic relativity of facial aesthetics is thought to be affected by many factors, including but not limited to ethnicity, demographic variations, Geographic locations, and other social backgrounds.

The aim of this study was to assess the perception of ideal facial aesthetics among dental students in their pre-clinical and clinical years.

Results: A total of 149 questionnaire were completed by the students, with an overall response rate of 85.1%. The majority of students were female (92.6%).

The preclinical and clinical students agreed on the most and least attractive facial model for all features except jaw shape. Students agreed that models with a broad jaw shape, moderately protruded chin with moderate height, short and less projected nose, prominent and full projected lips, prominent cheek bone with minimal buccal fat, and straight profile, were considered the most attractive faces.

Methods: A cross-sectional study of all dentistry students (n= 175 students) at Kuwait University Faculty of Dentistry. A morphometric questionnaire of six computer-generated 3D avatar female models with various facial features were constructed by altering the facial units: jaw shapes, chin shapes, nose shapes, mouth shapes, cheek shapes, profile shapes. Students were asked to choose the most and least preferred among the 6 avatar models.

Conclusion: The study showed that dental students at Kuwait University have a perception of the facial esthetics that is largely in accordance with previously published studies. Dental students must recognize the variations of facial units and ideals of esthetics to better understand the demands and wishes of the patients, and thus, optimizing the treatment plan to achieve this goal.

For more information about aesthetic products, contact us via our direct email info@alphamedicale.com.

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Kuwait Focus into

DENTAL AESTHETICS.



A-Z glossary

CLIENTS

VALUABLE CLIENTS

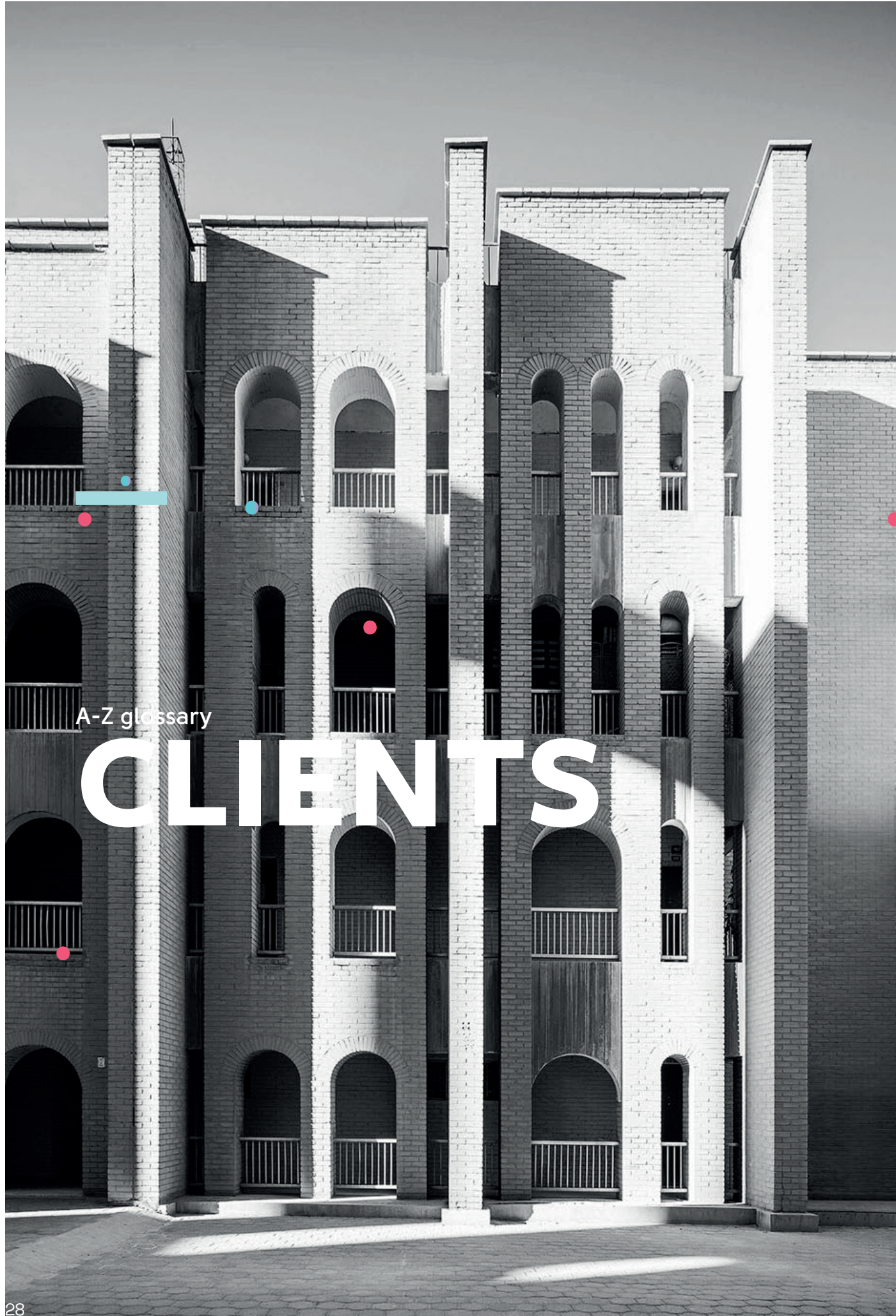
2024

A-D

- 09 clinic
- Abdullah Al Hassan- Nahil International Clinic
- Abeer Medical Centre
- Abha Clinic Shaab
- Afaf Al-Roumi Clinic
- Aknan Dental Centre
- Al Faris Dental Centre
- Al Hekma Specialized Centre
- Alia International Hospital
- Aline Dental Centre
- Amana Clinic
- American Clinic
- Arabia Clinic
- Arkan Dental Centre
- Arouss Al Bahar Dental Centre
- Asayad Medical Centre
- Asnan Co Dental Centre
- Asnan Tower Medical Service
- Awtad Medical Clinic
- BAB HANI CLINIC.
- Balsam Dental Care Centre
- Basma Clinic (MYDAN HAWALLY)
- Basma Dental Centre
- Bayan Dental Centre
- Beauty Smile Clinic Centre
- Bella Consultancy Dental Centre
- Beverly Hills Medical Centre
- Blue Clinic
- Boston Dental Group
- Boubyan Dental Centre
- British Medical Centre / Mangaf
- Care Solutions Co.
- Cedar Clinic
- Clinica Dental Centre
- Crown Dental Centre
- Crystal Clinic - Dr. Shatha AlOstad
- Dana Al Alamiya
- Dr. Idol
- Doctors Clinic
- Danah Dental Centre
- Dar Al Asnan Centre
- Dar Al Baraa Medical Centre
- Dar AlSaha Polyclinic
- DASMAN CLINIC
- Dazzle Dental Centre
- Dema Dent
- Dental 1 Clinic
- Dental Art Clinic
- Dental Care
- Dental Eight
- Dental House
- Dental Spa (Dr. Waleed Boarqi)
- Dental Studio - Jarallah
- Dental Touch
- Dentica Dental Centre
- Derma Dent Clinic
- Devon Clinic
- Dhaman Health Assurance Hospitals Co
- Dhamer Clinic

E-M

- Diamond Dental Centre
- Doctor Smile Centre
- Dr. Teeth Clinic
- Easy Clinic
- Ebtasim Dental Centre
- Elaj Clinic
- Elite Medical Centre
- Empire Clinic
- Dr. Esam Al Hezam
- Etihad Medical Centre
- Eurpean Specialized Centre
- Face Clinic
- Faisal Specialist Centre
- Fintas Clinic
- Fozan Clinic
- German Dental Centre
- German Medical Care
- German Specialized Polyclinic
- Global Medical Centre
- Gulf Clinic
- Gulf Medical Services
- Hadi Hospital
- Hamad Clinic
- Hamra Dentel Centre
- Hassan Atout
- Haya Medical Centre
- Hollywood Clinic
- Hollywood Smile
- Home Clinic
- I Care Clinic
- I Smile Dental Centre
- Ibtesama Clinic (Mangaf)
- Ibtesama Clinic (Sabah Al Salem)
- Ibtesama Clinic (Salmiya)
- Inaya German Centre
- International Clinic
- Italian Dental Centre
- J Polyclinic
- Jarallah German Specialized Clinic
- Kana Clinic
- Kapil Girdhar - Nahil International Clinic
- Kidz Smile
- Klinik Medical Centre
- Kout Medical Centre
- Kuwait Medical Centre
- Kuwait Speicalized Clinic
- Labouti Dental Clinic
- Liberty Dental Centre (Farwanyia)
- Liberty Dental Centre (Jahra)
- Life Style Clinic
- Lulua Dental Centre
- Lulua Lab. (Fentas)
- Maidan Clinic (New)
- Marina Dental
- Dr. Mohamed Kamal
- Medical Consultation Centre
- MQ LAB
- Muhalab Dental Centre



N-S

- Nael Hazem Dental Centre
- New Abha Clinic (Salmiya)
- New Abha Dental Speciality Centre Jahra
- New Castle Clinic - Jarallah
- New Dar Al Shifa Hospital
- New Life Clinic
- New Mawasat Hospital
- New Rayyan Clinic
- New Smile
- Nova Medical Centre
- Oraf Hospital
- Osra Polyclinic
- Perfect Dental Care
- Perla Dental Centre
- Perla Dental Centre - Sharq Sanabel Tower
- Qutaina Medical Centre
- Rayyan Dental Centre
- Royal Dental Centre
- Dr. Saad Al Enazi
- Safat American Medical Centre
- Salam International Hospital
- Saleh Clinic
- Sama Clinic
- Saray Clinic
- Sayegh Clinic
- Seef Hospital
- Seef Pharmacy
- Shaab Specialized Centre
- Shams Clinic
- Sharq Clinic(Dr. Jasem Mansour)
- Shine Dental Clinic
- Skin Clinic
- Sky Dental Centre
- Smart Dental Centre
- Smile Art
- Smile Avenue Dental Centre
- Smile Design
- Smile Inn Specialized Dental Centre
- SN Clinic (Athba Co)
- Soor Clinic
- Star Specialist Dental Centre
- Taiba Hospital
- Taqweem Clinic
- Teeth Time Dental Clinic
- Thuraya specialised dental Centre
- Tijan International Dental Centre

T-Z

- Villa Medica Medical Centre
- Virginia Clinic Salmiya
- Virginia Clinic Jahra
- Virtus Specialized Dental Centre
- Vogue Clinic
- Wara Hospital
- White Central Dental Lab
- White Dental Centre
- Dr. Yaqub Taqi
- Zuhair Medical Centre

Public Sector

- Ministry of Defence
- Ministry of Health
- Kuwait Oil Company (KOC)
- Military Hospital
- National Guard
- Kuwait University

We believe that the decision to opt for an implant is a decision for life. We believe it has convincing advantages over conventional treatment. It is often the only way to restore aesthetics in the long term. A way that requires a surgical procedure and can incur considerable costs. Wouldn't you want to consult the best experts recommending the best products and solutions?

Straumann® stands for premium Swiss quality and precision innovation, delivering confidence to patients and dentists, backed by one of the largest global expert networks available. We push the boundaries to enable the next generation of dental care, centred on patient health, quality of life and long-term durability.

BEING A LEADER IS A COMMITMENT.

Worldwide, Straumann® is recognized by the dental profession as the number one provider of premium dental implants. Our products are distributed in more than 100 countries globally. Being a leading company is not just a statement, but a commitment. For you it means that you can rely on Straumann® almost anywhere in the world. Dental professionals in practices, dental clinics and laboratories all over the world who are looking for the highest level of trust, safety and reliability for themselves and for you as a patient, choose Straumann – with an increasing tendency for various reasons.

Our legacy of more than 65 years in dental technology means that we are not a shooting star, but an evergreen with innovation and care as the DNA and part of our culture. Our past and present are marked by disruptive technological breakthroughs and ground breaking innovations that are considered industry benchmarks. Ask your dentist – we bet most of them know Straumann.

SCIENTIFIC EVIDENCE AND MEDICAL EDUCATION.

Of course, you want to be treated with extremely reliable and clinically safe products and by the best dentists.



Dentists Choice

STRAUMANN IMPLANTS.

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**BROADER
TREATMENT
OPTIONS.**



DYNAMIC DENTAL.



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